



Employment Trends and Opportunities in Fraud Investigation

Kathy Lavinder

Executive Director

Security & Investigative Placement Consultants LLC

May 2012

A bright sun in a blue sky with large, white, fluffy clouds. The sun is positioned in the upper left quadrant, creating a lens flare effect. The clouds are large and billowy, filling the right and bottom portions of the frame. The overall scene is bright and clear.

It All Depends

- On the industry
- On the location
- On the time of year

Macro Trends

- Overflowing candidate pools
- Pent up demand for new jobs
- Continued difficulties for long-term unemployed
- Mismatches between experience and needs
- Hiring managers are very selective and cautious
- Worker productivity is still very high
- Some rebuilding of programs
- Demographics equals destiny
- Real estate equals destiny
- Compensation trend – static to declining

What Employers Want

- International experience
- Foreign languages
- Ability to travel for assignments
- Ability to relocate, if needed
- Ability to ramp up quickly
- Ability to work independently
- Motivated employees with positive attitudes
- Realistic compensation expectations

Fraud Employment Forecast

- Short term trend is mixed
 - Lingering effects of the Great Recession
 - Thoughtful hiring
 - Reliance on external resources
- Long term trend is positive
 - Global expansion and operations
 - New business models
 - Cybercrime
 - Demographics

Resources

- [LinkedIn.com](https://www.linkedin.com)
- [Indeed.com](https://www.indeed.com)
- [Recruiterredbook.com](https://www.recruiterredbook.com)
- [Salarycalculator.com](https://www.salarycalculator.com)
- [WSJ.com/reinvent](https://www.wsj.com/reinvent)
- [Siplacement.com](https://www.siplacement.com)

A bright sun in a blue sky with white clouds. The sun is in the upper left, creating a lens flare. The clouds are scattered, with a large, dense cloud mass on the right side of the frame.

Questions?

Kathy Lavinder

301-229-6360

klavinder@siplacement.com